

New Zealand Disc Golf Association

Performance Report

For the year ended
31 December 2019



**NZ
DG**

**NEW ZEALAND
DISC GOLF**

**.ORG.NZ
TM**

New Zealand Disc Golf Association

Entity Information

"Who are we?", "Why do we exist?"

For the year ended
31 December 2019

Legal Name of Entity:	New Zealand Disc Golf Association Incorporated
------------------------------	--

Type of Entity and Legal Basis (if any):	Incorporated Society
---	----------------------

Registration Number:	408878
-----------------------------	--------

Date of Registration:	10 January 1989
------------------------------	-----------------

Entity's Purpose:
To support and encourage the growth and development of disc golf throughout New Zealand.

Entity's Vision:
To establish the right conditions for disc golf in New Zealand to realise its full potential, improving the health and well-being of many New Zealanders, their families and communities.

Entity Structure:
<p>The New Zealand Disc Golf Association (NZDG) is the national governing body of the sport of disc golf in New Zealand. The organisation is a not for profit incorporated society.</p> <p>NZDG is a membership organisation that operates under a constitution with a membership elected Board of Directors. A Non-Executive Committee is appointed as required to undertake board assigned tasks.</p> <p>Annual membership is subscribed to individual disc golfers that play in a NZDG sanctioned tournament during a calendar year. Local disc golf clubs in NZ are affiliated to NZDG.</p> <p>NZDG is affiliated to the Professional Disc Golf Association (PDGA) and the World Flying Disc Federation (WFDF).</p>

Main Sources of the Entity's Cash and Resources:
<p>Levies are charged on individual NZDG sanctioned tournament registration fees. These levies constitute NZDG membership revenue.</p> <p>Commercial sponsorship is sought and fundraising events undertaken to assist in running tournaments in NZ and in sending our national team to tournaments overseas.</p> <p>Other funding has been granted by public trusts and invested in disc golf courses.</p>

New Zealand Disc Golf Association

Entity Information

"Who are we?", "Why do we exist?"

For the year ended
31 December 2019

Entity's Reliance on Volunteers and Donated Goods or Services:

The Board of Directors and Non-Executive Committee volunteer their time to administer the sport.

A large amount of volunteer effort is exerted around New Zealand in the running of NZDG sanctioned disc golf events and in the management of NZDG affiliated disc golf clubs.

Board of Directors:

Paul Deacon (Chair) elected May 2019
Brady Kuech (Development Director) elected April 2015
Martin Galley (Tour Director) elected May 2016
Mark Riley (Secretary) elected April 2018
Paula Wilson (Treasurer) elected April 2018
Allen Gorthy (Director) elected May 2019

Nigel Hailstone (Chair) stepped down May 2019
Simon Feasey (Development Director) stepped down May 2019

Non-Executives:

Mario Cerniar (Membership Secretary)
Simon Feasey (PDGA Representative for NZ)
Chris Rae (Website Consultant)
Cooper Sollis (Tour Director Assistant)
Mat Prichard (Financial Advisor)

Other Working Group Members:

Brian Stout
Nicola Stout
David Keene

Contact details

Postal Address:	86a Memorial Avenue Ilam Christchurch 8011
Website:	https://www.newzealanddiscgolf.org.nz
	https://www.facebook.com/DiscGolfNZ
Accountant:	Mat Prichard, CA On Tracking Accounting Wanaka 9305



New Zealand Disc Golf Association

Performance Report

For the year ended
31 December 2019

Contents

	Page
Non-Financial Information:	
Entity Information	1
Contents	3
Statement of Service Performance	4
Financial Information:	
Statement of Financial Performance	7
Statement of Financial Position	8
Statement of Cash Flows	9
Statement of Accounting Policies	10
Notes to the Performance Report	11



New Zealand Disc Golf Association

Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended

31 December 2019

Chairman's Report:

"Nice problems to have"

A year of growing pains, during which:

- The organisation grew from 305 to 356 active members.
- Recreational player numbers in NZ grew from at least 15,000 to at least 18,000*.
- Recent tournaments (2020) were effectively sold out; player numbers of 100+ will likely become the new normal for many events.

Similar or higher levels of compound growth can be expected for the next several years.

On a per capita basis, the South Island has at least five times as many players as the North Island. This is not a problem, far from it, it is a golden opportunity. If the North Island were to bring per capita numbers to where the South Island is now, it would mean some 40,000 to 50,000 new recreational players and 800 to 1,000 new NZDG members.

[*These broad estimates of recreational player numbers derive from four complementary sources: precise counts of players at courses over time, rule of thumb estimates of players per course according to current load, anecdotal sales data from vendors, and by using tournament attendance as proxy.]

NZDG responses to growth

While the above are nice problems to have, they require more than a simple coping strategy. During the year, the board of directors took action as follows:

1. The number of non-executives was expanded from two (the PDGA representative for NZ and the membership secretary) to five, with the addition of a website consultant, a tour director assistant and a financial advisor. This trend can be expected to continue as and when needs arise and suitably qualified people put themselves forward.

2. A system of working groups was instituted, similar to sub-committees, but less formal and more task or project oriented. Working groups active during the year were:

- Constitution working group (project completed). A substantially re-written constitution was put to members and approved by them in February 2020. Main elements were the expansion of the board from six to seven directors (with clearly defined roles), significant changes to voting procedures, improved governance, and increased focus on affiliated clubs (18 currently), who have a dedicated director (deputy chair).

- Tour working group (ongoing). To keep in review all aspects of the NZ tour. A comprehensive TD pack was compiled to assist tournament directors.

- Website working group (ongoing). An entirely new website was built. As well as carrying forward everything for NZDG members from the old website, the new website faces outward (for example to new players and prospective new members). It is intended as a gateway to all things disc golf in NZ, and it is hoped it will support the organisation through the coming years of growth.

New Zealand Disc Golf Association

Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended

31 December 2019

- Covid-19 working group (ongoing). Taking advantage of medical expertise in our membership, we formed this working group before the first case was reported in NZ. Thus we were able to give practical advice to members immediately.

Most of these working groups and associated projects have demanded a considerable investment of time and skill.

The tournament scene

Before it was paused by Covid-19, the tournament scene in NZ was thriving. Once restrictions are lifted (i.e. when we move to Level 1), we expect tournaments to bounce back to where they were in the first quarter of 2020, and to continue growing.

We are particularly pleased to see new tournament directors putting themselves forward. We have increased the level of support for TDs (especially new ones), and expect this support to continue growing.

Conflict of interest

The board has put in place a simple (unbureaucratic) but comprehensive conflict of interest policy, which we hope will guide the organisation and its members for years to come.

Legal

The board took simple steps to protect NZDG's intellectual property and brand, including establishing a relationship with a leading intellectual property law firm.

Sport NZ

We started building a relationship with Sport NZ. We expect this to bear fruit in future, for example in the dealings of affiliated clubs with their regional sports trusts.

Member support

- We surveyed our members on matters of topical interest, something we expect to repeat in future.
- We instituted a simple feedback form on our website, and have done our best to respond to all queries.
- We formalised policy for financial support of members travelling to tournaments.
- We reviewed membership terms (and are proposing an additional type of membership - by subscription - which is being put to the annual general meeting).

Volunteers

The six directors of NZDG and our five non-executives are all unpaid volunteers working in their spare time. I would like to thank them all heartily.

Paul Deacon
Chairman



New Zealand Disc Golf Association

Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended

31 December 2019

Description and Quantification (to the extent practicable) of the Entity's Outputs:		This Year	Last Year
NZDG membership		356	305
Individual entries into NZDG sanctioned tournaments		1,045	924
Individual entries in NZDG sanctioned marquee tournaments: South Island, North Island Champs, National Champs		223	163
Permanent disc golf courses in NZ		46	39
Proposed disc golf courses in NZ		17	7
NZDG Facebook followers		999	778
NZDG sanctioned tournaments held		20	20

Additional Output Measures:

Surveys indicate that there are circa 50 recreational players for every tournament player. Extrapolated, this suggests that there were at least 15,000 total players in 2018, and at least 18,000 players in 2019. An approximate growth rate of 20 percent, based on conservative estimates. Other measures suggest faster growth.

NZDG plans to launch player counting surveys in local clubs around NZ courses in 2020 to more accurately quantify how we are performing against our purpose and vision. This quantification has been cited as a fundamental measurement for creating funding opportunities.



New Zealand Disc Golf Association

Statement of Financial Performance

"How was it funded?" and "What did it cost?"

For the year ended

31 December 2019

	Note	This Year \$	Last Year \$
Revenue			
Donations, fundraising and other similar revenue	1	9,038	1,000
Fees, subscriptions and other revenue from members	1	7,325	10,774
Revenue from providing goods or services	1	-	2,885
Total Revenue		16,363	14,659
Expenses			
Costs related to providing goods or services	2	3,194	6,200
Grants and donations made	2	11,907	500
Other expenses	2	3,216	1,586
Depreciation	4	507	194
Total Expenses		18,824	8,480
Surplus/(Deficit) for the Year		(2,461)	6,179

New Zealand Disc Golf Association
Statement of Financial Position
 "What the entity owns?" and "What the entity owes?"
 As at
 31 December 2019

	Note	This Year \$	Last Year \$
Assets			
Current Assets			
Bank accounts and cash	3	14,724	17,253
Debtors and prepayments	3	2,488	3,564
Total Current Assets		17,213	20,817
Non-Current Assets			
Property, plant and equipment	4	3,565	2,571
Other non-current assets	3	345	-
Total Non-Current Assets		3,910	2,571
Total Assets		21,122	23,388
Liabilities			
Current Liabilities			
Creditors and accrued expenses	3	195	-
Total Non-Current liabilities		195	-
Non-Current Liabilities			
Total Liabilities		195	-
Total Assets less Total Liabilities (Net Assets)		20,927	23,388
Accumulated Funds			
Accumulated surpluses or (deficits)	5	20,927	23,388
Total Accumulated Funds		20,927	23,388

This performance report has been approved by the Committee, for and on behalf of New Zealand Disc Golf:

Date

Name

Signature

Position

New Zealand Disc Golf Association

Statement of Cash Flows

"How the entity has received and used cash"

For the year ended
31 December 2019

	This Year	Last Year
	\$	\$
Cash Flows from Operating Activities		
Cash was received from:		
Donations, fundraising and other similar receipts	9,038	1,000
Fees, subscriptions and other receipts from members	8,947	10,103
Receipts from providing goods or services	-	2,885
Cash was applied to:		
Payments to suppliers and employees	18,668	14,133
Net Cash Flows from Operating Activities	(683)	(145)
Cash flows from Investing and Financing Activities		
Cash was received from:		
Cash was applied to:		
Payments to acquire property, plant and equipment	1,846	-
Net Cash Flows from Investing and Financing Activities	(1,846)	-
Net Increase / (Decrease) in Cash	(2,529)	(145)
Opening Cash	17,253	17,398
Closing Cash	14,724	17,253
This is represented by:		
Bank Accounts and Cash	14,724	17,253

New Zealand Disc Golf Association

Statement of Accounting Policies

"How did we do our accounting?"

For the year ended
31 December 2019

Basis of Preparation

New Zealand Disc Golf Association has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

New Zealand Disc Golf Association is not registered for GST. Therefore amounts recorded in the Performance Report are inclusive of GST (if any).

Income Tax

New Zealand Disc Golf Association is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year (last year - nil)



New Zealand Disc Golf Association

Notes to the Performance Report

For the year ended
31 December 2019

Note 1 : Analysis of Revenue

Revenue Item	Analysis	This Year \$	Last Year \$
Donations, fundraising and other similar revenue	Event Sponsorship	-	1,000
	Spark Foundation	1,016	
	Team Worlds Fundraising Event	1,975	-
	Team Worlds Sponsorship	6,047	-
	Total		9,038

Revenue Item	Analysis	This Year \$	Last Year \$
Fees, subscriptions and other revenue from	Tournament Fees	7,325	10,774
	Total	7,325	10,774

Revenue Item	Analysis	This Year \$	Last Year \$
Revenue from providing goods or services	Bag Tag Sales	-	565
	Team Worlds Player Contributions	-	2,320
	Total	-	2,885

Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
Costs related to providing goods or services	Advertising	-	425
	Bag Tag Sales	-	636
	Prizes	1,424	-
	Social Media Rebates	1,100	1,128
	Tournament Expenses	670	4,011
	Total		3,194

Expense Item	Analysis	This Year \$	Last Year \$
Grants and donations made	Event Sponsorship	697	500
	Player Sponsorship	650	-
	Team Worlds Sponsorship	10,560	-
	Total	11,907	500

New Zealand Disc Golf Association

Notes to the Performance Report

For the year ended
31 December 2019

Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year	Last Year
		\$	\$
Other expenses	AGM Expenses	655	-
	Bad Debts Written Off	412	-
	Bank Fees & Charges	143	10
	Consultancy Fees	920	-
	Insurance	546	541
	Software	380	380
	Website	160	656
	Total		3,216



New Zealand Disc Golf Association

Notes to the Performance Report

For the year ended
31 December 2019

Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	This Year \$	Last Year \$
Bank accounts and cash	Bag Tag Account	548	1,573
	Business Account	14,176	15,680
	Total	14,724	17,253

Asset Item	Analysis	This Year \$	Last Year \$
Debtors and prepayments	Accounts Receivable	1,942	3,564
	Prepayments	546	-
	Total	2,488	3,564

Asset Item	Analysis	This Year \$	Last Year \$
Other non-current assets	Intangible Assets	345	-
	Total	345	-

Liability Item	Analysis	This Year \$	Last Year \$
Creditors and accrued expenses	Accounts Payable	195	-
	Total	195	-



New Zealand Disc Golf Association

Notes to the Performance Report

For the year ended
31 December 2019

Note 4 : Property, Plant and Equipment

This Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Banner Flags - x5 NZDG	-	851		284	567
Baskets in Nelson x2	401			28	373
Baskets in Wanaka x3	824			58	766
DGA Baskets in Queenstown x4	1,346			94	1,252
Table Wraps - x2 NZDG	-	650		43	606
Total	2,571	1,501	-	507	3,565

Last Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Baskets in Nelson x2	431			30	401
Baskets in Wanaka x3	886			62	824
DGA Baskets in Queenstown x4	1,448			102	1,346
Total	2,765	-	-	194	2,571

Note 5: Accumulated Funds

	This Year	Last Year
Description	Surpluses or	Surpluses or
Opening Balance	23,388	17,209
Surplus/(Deficit)	(2,461)	6,179
Closing Balance	20,927	23,388

Note 6 : Commitments and Contingencies

Commitments

A quote to provide various legal services has been accepted and a \$400 deposit paid as at year end.
The upper limit of the quote is \$2,128 (Last Year - nil)

Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date (Last Year - nil)

New Zealand Disc Golf Association

Notes to the Performance Report

For the year ended
31 December 2019

Notes 7-9

Note 7: Related Party Transactions

Description of Related Party Relationship	Description of the Transaction (whether in cash or amount in kind)	This Year	Last Year	This Year	Last Year
		\$	\$	\$	\$
		Value of Transactions	Value of Transactions	Amount Outstanding	Amount Outstanding
Martin Galley is a board member of NZDG and is a Director of Vortica NZ Ltd who are disc golf supplies vendors, course designers and course installers.	Reimbursement for goods and services.	992	636	-	-
Martin Galley is a board member of NZDG and is a committee member of Disc Golf Wanaka who run NZDG sanctioned tournaments.	Tournament revenue received. Social media rebates paid. Reimbursement for goods and services.	1,834	833	-	-
Simon Feasey was a board member of NZDG and is a Director of Disc Golf Aotearoa Ltd who are disc golf supplies manufacturers, vendors, course designers and course installers; and run NZDG sanctioned tournaments.	Tournament revenue received. Social media rebates paid. Reimbursement for goods and services. Team Worlds Sponsorship.	4,129	4,319	893	321
Brady Kuech is a board member of NZDG and is a committee member of Wellington Disc Golf who run NZDG sanctioned tournaments.	Tournament revenue received less social media rebates paid.	125	202	-	202

Note 8: Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report. (Last Year Nil)

Note 9: Ability to Continue Operating

In March 2020 the New Zealand Government enforced a health notice effectively quarantining the population. NZDG sanctioned tournaments have all been postponed until further notice meaning NZDG is not able to generate memberships or tournament revenue. The organisation has strong cash reserves and minimal overheads, so is in a good position to continue operating until the quarantine is lifted.

